

Same Sheet of Music™

A leadership alignment mechanism that plugs into the strategic in-person meeting already in your cadence.

WHY

Your leadership team meets next quarter. If it goes like the last one, you'll spend two hours on status updates and leave with good intentions.

There's also a gap you can't see from your seat **between what you think your team believes and what they actually believe** and it's quietly slowing the number you're accountable for.

WHAT

Same Sheet of Music is a leadership alignment mechanism built on 17 years of Collaborative Harmony Index data and Nobel Prize winning behavioral science. It doesn't add a meeting to your calendar, it makes the next one different. One fixed price, all-in. No billable hours. **You leave with a plan, not a vibe.**

HOW

BEFORE your meeting	We align with you on the outcome you own and the scoreboard that proves it. Confidential interviews with every leader, synthesized against their Collaborative Harmony Index profiles. A private report-out to you: the gap, quantified. <i>You'll know more about your team walking into the meeting than you've known all year.</i>
DURING your meeting	We drive the conversation from findings to decisions at the meeting you were already going to have. Your team leaves with the Leadership Alignment Plan concrete actions, named owners, dates, tied to your metric.
AFTER your meeting	A 30-day plan review and a 90-day support window included in the price. <i>We don't leave the plan to die on a shared drive.</i>

THE HITS - WHAT TEAMS WALKED OUT WITH

#1	A cybersecurity hardware leadership team aligned on how to leverage AI to create efficiencies and increase output and left with the plan to do it.
#2	An Ops leadership team aligned on one CSAT/NPS game plan, their partnership playbook is now built into how they kick off every customer relationship.
#3	An executive team aligned on making their value proposition understood in every corner of the business. It became the spine of their sales training, and they have a measured increase in sales activity and pipeline.
#4	A medical device company aligned on an internal partnership strategy to drive divisional growth with a meeting cadence and peer accountability system.. Currently rolled out to all 8 divisions.
#5	A medical equipment divisional leadership team aligned on fixing their customer escalation process to successfully secure renewals that were in jeopardy. Currently \$3M ahead of last year's revenue.
#6	An insurance leadership group aligned on a plan that increased engagement by 16 points, increased output by 20% and saved \$351k in utilization costs.
#7	Three leadership teams at one divisional conference, each walking out the same day with an action plan, owners, dates, decisions made.

"We accomplished in an afternoon what would have taken us a year or maybe never." Jeff Murphy, VP/GM, Menasha Packaging

So, when does your leadership team meet next?

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